



LOCH DUART

SCOTTISH SALMON

INTERIM REPORT

Q3 - FY24/25

LOCH DUART PLC

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HIGHLIGHTS

Highlights of Q3 FY24/25¹ (Quarter to 31-Dec-24)

Quarter trading performance

The operating loss in Q3 2024/25 was £0.4m compared to a loss of £0.6m in Q3 2023/24. There was a 73% increase in quarterly volumes YOY, but the price achieved YOY was significantly lower.

The company is not immune from the price pressure created through market conditions of strong supply yet continued to achieve a premium relative to its reference market price - around 20% in the quarter.

YTD trading performance

Harvest volumes have fallen 4.2% behind the budget YTD due to some late biological issues affecting growth levels and harvest planning has been adjusted to maximise the tonnage from that generation.

Operating Profit YTD 2024 has increased 130% to £1.7m compared to £0.7m YTD 2023. Increased production volumes, with the first harvest from a site in Skye in the period was the driver behind this.

Investment plans

These continue in line with the plans outlined in the Investment Memorandum, with £8.5m of additions YTD FY24/25. The Leinish site is on target to be complete and ready to receive fish in Spring 2025. This will be the third Skye site stocked and is a significant milestone in the development of pipeline volume.

Development work to optimise many of the other consents continues on schedule to provide the capacity necessary for delivery of volume growth.



¹ The Loch Duart financial year is in line with the fiscal year, covering the period from 1 April to 31 March. FY24/25 refers to the period 1 April 2024 to 31 March 2025, with Q3 being the period 1 October 2024 to 31 December 2024.

Information in this report

The information provided in this interim report is submitted in accordance with the Bond Agreements on FRN Loch Duart PLC Senior Secured Bond Issue NOK 640,000,000 callable bonds 2024/2028 (ISIN NO0013383984). As required under the Bond Agreement, the consolidated financial statements of Loch Duart Plc are prepared in accordance with UK GAAP with GBP as the reporting currency. This report has not been reviewed or audited by the Company's auditors.

Disclaimer

This report may contain certain forward-looking statements relating to the business, financial performance and results of the Company and/or the industry in which it operates. Although the Company believes that these assumptions were reasonable when made, the statements provided in this report are solely opinions and forecasts which are subject to uncertainty, risks, contingencies and other important factors which are difficult or impossible to predict and are beyond the Company's control. A multitude of factors may cause actual results to differ significantly from any anticipated development expressed or implied in this document. No representation is made that any of these forward looking statements or forecasts will come to pass or that any forecast result will be achieved, and you are cautioned not to place any undue reliance on any forward-looking statement.

CONSOLIDATED FINANCIAL STATEMENTS

INCOME STATEMENT – Q3 FY24/25

Loch Duart PLC unaudited accounts	Q3 2024	Q3 2023	Change	YTD 2024	YTD 2023	Change
	Actual	Actual	Actual	Actual	Actual	Actual
Income Statement	Oct-24 - Dec-24	Oct-23 - Dec-23		Apr-24 - Dec-24	Apr-23 - Dec-23	
	£'000	£'000	£'000	£'000	£'000	£'000
Turnover Total	14,319	10,683	3,637	42,775	35,379	7,396
Cost of Sales Total	11,362	9,355	(2,007)	31,814	27,135	(4,680)
Gross Profit	2,957	1,328	1,629	10,961	8,244	2,716
Administrative Expenses	3,419	2,128	(1,291)	9,303	7,804	(1,499)
Other Operating Income	(20)	(215)	(196)	(39)	(296)	(257)
Operating Profit/(Loss)	(442)	(585)	143	1,696	736	960
Interest Payable and similar expenses	933	79	(854)	1,238	211	(1,027)
Profit/(Loss) Before Tax	(1,375)	(664)	(711)	458	525	(67)
Provision for Corporation Tax	(341)	(124)	217	115	128	14
Post Tax profit/(loss)	(1,034)	(540)	(495)	344	397	(53)

Review of Income Statement Q3 2024

The revenue for Q3 was GBP 14.3m compared to revenue of GBP 10.7m in Q3 2023 an increase of 34%. Harvest volumes increased 73% quarter on quarter with an improved biological situation reflected in the survival. The reduced sales price is reflective of the increased wider market supply, however, some of the price impact was offset by an additional GBP 1.1m of external processing revenue.

Gross Profit in Q3 2024 was GBP 3.0m against GBP 1.3m in Q3 2023, which represents a gross margin improvement of 8.2%, whilst the on the additional volumes in the current quarter the ex-farm cost/kg of fish produced was 32.6% lower quarter on quarter. The YTD 2024 Gross Profit is £11m compared to the prior year of £8.2m, with the margin increasing by 2.3% to 25.6% from 23.3%

The Administrative Expenses have increased by £1.3m between Q3 2024 and Q4 2023 in support of the business development plan in both build of infrastructure and biomass, yet on a cost per kg basis represent a reduction. As the volume continues to grow this cost per kg is anticipated to see more economies of scale impacts. The variance in the Other Operating Income between Q3 2024 and Q3 2023 is due to the recognition of grant funding awarded in a prior year. The operating loss was GBP 0.4m in Q3 2024 compared to a loss of GBP 0.6m in Q3 2023, a loss margin of -3.1% and -5.1% in Q3 2024 and Q3 2023 respectively. Despite the stronger survival, due to the market conditions we only see a small increase in the operating profit quarter on quarter. Year to date there is a 1.6% improvement in operating profit margin, with operating profit of GBP 1.7m YTD 2024 compared to GBP 0.7m YTD 2023.

The interest payable is GBP 0.9m in Q3 2024 compared to GBP 0.1m in Q3 2023, due to the change in financing structure and the related bond interest payable in the quarter. The loss before tax in Q3 2024 is GBP 1.4m, compared to a loss of GBP 0.7m in Q3 2023.

BALANCE SHEET AS AT END OF Q3 FY24/25

	Q3 FY24/25	Q3 FY23/24	Change	Q3 FY24/25	Q4 FY23/24	Change
Loch Duart PLC unaudited accounts	Actual	Actual	Actual			Actual
Balance Sheet	Dec-24	Dec-23		Dec-24	Mar-24	
Fixed Assets	0	0	0	0	0	0
Intangible Assets	13,881	13,639	242	13,881	13,659	222
Tangible Assets	30,865	22,812	8,052	30,865	25,499	5,366
Investments	0.0	0	(0)	0.0	0	0
Total Fixed Assets	44,746	36,452	8,294	44,746	39,159	5,588
Current Assets						
Stocks	32,759	17,443	15,316	32,759	22,229	10,531
Debtors	5,245	3,948	1,297	5,245	6,882	(1,637)
Cash at bank and in hand	22,769	159	22,610	22,769	128	22,640
Total Current Assets	60,773	21,550	39,223	60,773	29,239	31,534
Creditors: amounts falling due within one year	12,468	11,150	1,318	12,468	16,539	(4,071)
Net current assets	48,305	10,400	37,906	48,305	12,700	35,605
Total assets less current liabilities	93,051	46,851	46,200	93,051	51,859	41,192
Creditors: amounts falling due after more than one year	42,400	1,679	40,721	42,400	1,384	41,015
Deferred tax liability	1,647	1,362	285	1,647	3,819	(2,172)
Net assets	49,004	43,810	5,195	49,004	46,655	2,349
Capital and reserves						
Called up share capital	50	5	46	50	5	45
Share premium account	27,373	22,918	(4,454)	33,791	25,418	(8,373)
Revaluation reserve	666	666	0	666	666	0
Capital redemption reserve	6,419	6,419	0	0	6,419	6,419
Other reserves	195	0	(195)	0	195	195
Profit and loss reserves	14,302	13,803	(499)	14,497	13,952	(545)
Total Equity	49,004	43,810	5,195	49,004	46,655	2,349

Review of the Balance Sheet Q3 2024

The fixed assets have increased by GBP 8m year on year as investment in site expansions continues. With more active sites the value of biomass in the water has increased with biological stock of GBP 32.8m as at the end of Q3 2024 compared to GBP 17.4m at the end of Q3 2023, an increase of GBP 14.9m.

The movement in the cash position is reflective of the issue of the bond. The net proceeds before fees were equivalent to GBP 44.9m, whilst net of associated fees and discounts the proceeds were GBP 42.4m. The existing financing facilities were paid off in full in the period Q3 2024, the total of which was GBP 13.0m, inclusive of settlement costs.

At present the biomass position is GBP14.9m higher than in the prior year as the development of Skye continues. This increase includes biomass at sea as well as the smolt pipeline for 2025 inputs.

STATEMENT OF CASH FLOWS

Loch Duart PLC unaudited accounts	Oct-24	Oct-23	Change	YTD 2024	YTD 2023	Change
	Actual	Actual	Actual	Actual	Actual	Actual
Statement of Cash Flows	Oct-24 - Dec-24	Oct-23 - Dec-23		Apr-24 - Dec-24	Apr-23 - Dec-23	
	£'000	£'000	£'000	£'000	£'000	£'000
Profit After Tax	(1,034)	(540)	(495)	344	397	(53)
Adjustments For:						
Taxation Charged	(341)	(124)	(217)	115	128	(14)
Finance Costs	933	79	854	1,238	211	1,027
Depreciation & impairment of tangible fixed assets	976	801	175	2,422	2,511	(88)
Foreign Exchange on cash equivalents	(0)	(0)	(0)	20	(40)	60
Movements in Working Capital:						
(Increase)/Decrease in stocks	(3,866)	(501)	(3,365)	(10,531)	(1,648)	(8,882)
(Increase)/decrease in debtors	1,269	1,760	(491)	(677)	1,274	(1,951)
Increase/(decrease) in creditors	(1,928)	507	(2,435)	2,812	2,799	14
Increase/(Decrease) in deferred income	(20)	(23)	4	(59)	(61)	2
Cash generated/(used) from operations	(4,011)	1,959	(5,970)	(4,315)	5,571	(9,886)
Net cash inflow from operating activities						
Cash Generated from Operations	(4,011)	1,959	(5,970)	(4,315)	5,571	(9,886)
Interest received	49	0	49	49	0	49
Interest paid	(167)	(79)	(89)	(472)	(211)	(261)
Interest element of hire purchase contracts	(73)	(52)	(21)	(165)	(135)	(30)
Net Cash inflow/(outflow) from operating activities	(4,202)	1,828	(6,030)	(4,903)	5,225	(10,128)
Capital expenditure and financial investment						
Payments to acquire intangible fixed assets	(115)	(10)	(105)	(222)	(125)	(97)
Payments to acquire tangible fixed assets	(2,231)	(4,267)	2,036	(8,657)	(8,077)	(579)
Net cash generated/(used) in investing activities	(2,346)	(4,277)	1,931	(8,878)	(8,202)	(676)
Net cash inflow/(outflow) before financing	(6,548)	(2,449)	(4,099)	(13,782)	(2,977)	(10,805)
Financing						
Proceeds from issue of shares	0	5,000	(5,000)	2,000	5,000	(3,001)
Proceeds/(Repayments) of Bond	42,400	0	42,400	42,400	0	42,400
Proceeds/(Repayments) of Bank Debt	(5,000)	0	(5,000)	0	0	0
Proceeds from Asset Financing	0	0	0	3,269	777	2,493
Repayments of capital element of hire purchase contracts	(5,422)	(276)	(5,146)	(6,024)	(1,019)	(5,005)
Net cash generated/(used) for financing	31,978	4,725	27,253	41,645	4,758	36,886
Increase / (decrease) in cash in the period	25,430	2,276	23,154	27,863	1,781	26,082
Cash Equivalents at beginning of period	(2,661)	(2,117)	(545)	(5,094)	(1,622)	(3,472)
Cash Equivalents at end of period	22,769	159	22,610	22,769	159	22,610

Review of Cash flow statement

The cash used in operating activities was GBP 4.2m in Q3 2024 compared to a cash inflow of GBP 1.8m in Q3 2023 a swing of GBP 6.0m. YTD 2024 the cash used in operating activities was GBP 4.9m against YTD 2023 where operating cash of GBP 5.2m was generated. The main driver for this is the GBP 8.9m additional working capital in stock, mostly biomass. As more sites are stocked to deliver volume growth, there is a lag between building the working capital in biomass and the normalising of cashflows once that growth phase is completed.

The net cash used in investing activities in Q3 2024 was GBP 2.3m compared to GBP 4.3m in Q3 2023, however, YTD 2024 the net cash used is GBP 8.9m against GBP 8.2m in YTD 2023 an increase in spending of GBP 0.7m. This reflects the continued investment in the capital infrastructure to grow the business.

The net cash generated from financing in Q3 2024 was GBP 32m compared to GBP 4.7m in Q3 2023, this is the net of the bonds and repayment of the existing financing facilities. YTD 2024 the net cash generated from financing activities was GBP 41.6m compared to GBP 4.8m YTD 2023. The total increase in cash in the period YTD 2024 has been GBP 27.9m compared to GBP 1.8m in YTD 2023.

STATEMENT OF CHANGES IN EQUITY

Loch Duart PLC unaudited accounts							
Statement of Changes in Equity YTD 2024	Called up share capital	Share premium account	Revaluation reserve	Capital redemption reserve	Other reserves	Profit and loss reserves	Total
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
Balance at 01 April 2024	5	25,418	666	6,419	-	14,154	46,661
Period ended 31 December 2024:							
Profit & total comprehensive income for the period	-	-	-	-	-	344	344
Issue of Share Capital	45	1,954	-	-	-	-	2,000
Foreign currency exchange movements	-	-	-	-	-	-	0
Balance at 31 December 2024	50	27,373	666	6,419	-	14,497	49,004
Balance at 01 April 2023	4	17,918	666	6,419	-	13,296	38,303
Period ended 31 December 2023:							
Profit & total comprehensive income for the period	-	-	-	-	-	507	507
Issue of Share Capital	1	5,000	-	-	-	-	5,000
Foreign currency exchange movements	-	-	-	-	-	-	0
Balance at 31 December 2023	5	22,918	666	6,419	-	13,803	43,810

Review of Changes in Equity

In the YTD 2024, GBP 2m of equity in the form of Ordinary Shares was received, with the prior year comparison being GBP 5m.

ADDITIONAL INFORMATION

Declaration by the Board of Directors and CEO

We hereby confirm that, to the best of our knowledge, that the interim financial statements for the period from 1 October to 31 December 2024 have been prepared in accordance with UK GAAP, and that the information in the financial statements gives a true and fair view of the Group's assets, liabilities, financial position, and profit & loss taken as a whole. We also confirm that, to the best of our knowledge, the interim report for the third quarter gives a true and fair view of important events in the accounting period and their influence on the interim report for the quarter, as well as the principal risks and uncertainties facing the business in the next accounting period.

The Board of Directors of Loch Duart Plc, 28 February 2025

	Mark Warrington	
	CEO	
Simon Maguire	Justin Goerke	Russell Leslie
Director	Director	Director
Christopher Orr	Rob Van Es	Hazel Wade
Director	Director	Director

Financial Calendar 2025

- Interim Report Q4 FY24/25 - 30 May 2025
- Annual Report FY24/25 - 31 July 2025
- Interim Report Q1 FY25/26 - 29 August 2025
- Interim Report Q2 FY25/26 - 28 November 2025

APPENDIX A – COMPANY FINANCIAL STATEMENTS

COMPANY INCOME STATEMENT Q3 – FY24/25

Loch Duart PLC unaudited accounts	Q3 2024	Q3 2023	Change	YTD 2024	YTD 2023	Change
	Actual	Actual	Actual	Actual	Actual	Actual
Income Statement	Oct-24 - Dec-24	Oct-23 - Dec-23		Apr-24 - Dec-24	Apr-23 - Dec-23	
	£'000	£'000	£'000	£'000	£'000	£'000
Turnover Total	14,319	10,683	3,637	42,775	35,379	7,396
Cost of Sales Total	11,362	9,355	(2,007)	31,814	27,135	(4,680)
Gross Profit	2,957	1,328	1,629	10,961	8,244	2,716
Administrative Expenses	3,419	2,091	(1,327)	9,303	7,694	(1,609)
Other Operating Income	(20)	(215)	(196)	(39)	(296)	(257)
Operating Profit/(Loss)	(442)	(548)	106	1,696	846	850
Interest Payable and similar expenses	933	79	(854)	1,238	211	(1,027)
Profit/(Loss) Before Tax	(1,375)	(627)	(748)	458	635	(177)
Provision for Corporation Tax	(341)	(124)	217	115	128	14
Post Tax profit/(loss)	(1,034)	(503)	(531)	344	507	(163)

COMPANY BALANCE SHEET AS AT END OF Q3 – FY24/25

Loch Duart PLC unaudited accounts	Q3 2024	Q3 2023	Change	Q3 2024	Q4 2023	Change
	Actual	Actual	Actual			Actual
Balance Sheet	Dec-24	Dec-23		Dec-24	Mar-24	
Fixed Assets	0	0	0	0	0	0
Intangible Assets	13,881	13,639	242	13,881	13,659	222
Tangible Assets	30,865	22,812	8,052	30,865	25,500	5,365
Investments	0.0	0.0	(0)	0.0	0.0	0
Total Fixed Assets	44,746	36,452	8,294	44,746	39,159	5,587
Current Assets						
Stocks	32,759	17,443	15,316	32,759	22,229	10,531
Debtors	5,245	3,948	1,297	5,245	4,568	677
Cash at bank and in hand	22,769	159	22,610	22,769	126	22,642
Total Current Assets	60,773	21,550	39,223	60,773	26,923	33,850
Creditors: amounts falling due within one year	12,468	11,150	1,318	12,468	16,510	(4,042)
Net current assets	48,305	10,400	37,906	48,305	10,414	37,892
Total assets less current liabilities	93,051	46,851	46,200	93,051	49,573	43,479
Creditors: amounts falling due after more than one year	42,400	1,679	40,721	42,400	1,379	41,021
Deferred tax liability	1,647	1,362	285	1,647	1,533	115
Net assets	49,004	43,810	5,195	49,004	46,661	2,343
Capital and reserves						
Called up share capital	50	5,005	(4,954)	50	5,005	(4,955)
Share premium account	33,791	24,337	(9,454)	33,791	26,837	(6,954)
Revaluation reserve	666	666	0	666	666	0
Capital redemption reserve	0	0	0	0	0	0
Other reserves	0	0	0	0	0	0
Profit and loss reserves	14,497	13,803	(695)	14,497	14,154	(344)
Total Equity	49,004	43,810	5,195	49,004	46,661	2,343

COMPANY STATEMENT OF CASH FLOWS Q3 – FY24/25

Loch Duart PLC unaudited accounts	Oct-24	Oct-23	Change	YTD 2024	YTD 2023	Change
	Actual	Actual	Actual	Actual	Actual	Actual
Statement of Cash Flows	Oct-24 - Dec-24	Oct-23 - Dec-23		Apr-24 - Dec-24	Apr-23 - Dec-23	
	£'000	£'000	£'000	£'000	£'000	£'000
Profit After Tax	(1,034)	(503)	(531)	344	507	(163)
Adjustments For:						
Taxation Charged	(341)	(124)	(217)	115	128	(14)
Finance Costs	933	79	854	1,238	211	1,027
Depreciation & impairment of tangible fixed assets	976	801	175	2,422	2,511	(88)
Foreign Exchange on cash equivalents	(0)	(0)	(0)	20	(40)	60
Movements in Working Capital:						
(Increase)/Decrease in stocks	(3,866)	(501)	(3,365)	(10,531)	(1,648)	(8,882)
(Increase)/decrease in debtors	1,269	1,760	(491)	(677)	1,274	(1,951)
Increase/(decrease) in creditors	(1,928)	470	(2,399)	2,812	2,689	124
Increase/(Decrease) in deferred income	(20)	(23)	4	(59)	(61)	2
Cash generated/(used) from operations	(4,011)	1,959	(5,970)	(4,315)	5,571	(9,886)
Net cash inflow from operating activities						
Cash Generated from Operations	(4,011)	1,959	(5,970)	(4,315)	5,571	(9,886)
Interest received	49	0	49	49	0	49
Interest paid	(167)	(79)	(89)	(472)	(211)	(261)
Interest element of hire purchase contracts	(73)	(52)	(21)	(165)	(135)	(30)
Net Cash inflow/(outflow) from operating activities	(4,202)	1,828	(6,030)	(4,903)	5,225	(10,128)
Capital expenditure and financial investment						
Payments to acquire intangible fixed assets	(115)	(10)	(105)	(222)	(125)	(97)
Payments to acquire tangible fixed assets	(2,231)	(4,267)	2,036	(8,657)	(8,077)	(579)
Net cash generated/(used) in investing activities	(2,346)	(4,277)	1,931	(8,878)	(8,202)	(676)
Net cash inflow/(outflow) before financing	(6,548)	(2,449)	(4,099)	(13,782)	(2,977)	(10,805)
Financing						
Proceeds from issue of shares	0	5,000	(5,000)	2,000	5,000	(3,001)
Proceeds/(Repayments) of Bond	42,400	0	42,400	42,400	0	42,400
Proceeds/(Repayments) of Bank Debt	(5,000)	0	(5,000)	0	0	0
Proceeds from Asset Financing	0	0	0	3,269	777	2,493
Repayments of capital element of hire purchase contracts	(5,422)	(276)	(5,146)	(6,024)	(1,019)	(5,005)
Net cash generated/(used) for financing	31,978	4,725	27,253	41,645	4,758	36,886
Increase / (decrease) in cash in the period	25,430	2,276	23,154	27,863	1,781	26,082
Cash Equivalents at beginning of period	(2,661)	(2,117)	(545)	(5,094)	(1,622)	(3,472)
Cash Equivalents at end of period	22,769	159	22,610	22,769	159	22,610